

FOR EXISTING IBOs:

IBOs with a start date prior to 1/2/19 must acquire their customers during the calendar month of February 2019. IBOs with a start date in January 2019 are eligible for the Existing Customer Bonus after their 30th day.

Acquire 10 Personal Customer Points and 2 directly sponsored IBOs that become CQ in 30 days

Customers must be acquired in February and 2 directly sponsored IBOs must have a start date in February and must become a CQ in their first 30 days.

\$250

CUSTOMER BONUS

Earn \$125 for every 10 Personal Customer Points acquired in February.

Customers include 2degrees Mobile and 2degrees Broadband.



Mobile



Broadband

\$125^{1,2}



Mobile

2degrees Mobile Promotional Bonus

Available to New Zealand Independent Business Owners

Sign up a SIM-only 2degrees Pay Monthly Mobile Voice service with monthly plan fee repayment of \$40 and above to receive a Bonus Point

1^{1,2}
 Bonus point

CUSTOMER BONUS REQUIREMENTS

IBOs must be Customer Qualified to earn bonuses. The time in which customers count toward IBO qualifications varies by product type. Refer to the Order Entry Timelines to ensure customers are submitted in time to qualify toward the bonus.

ACN reserves the right to retract bonuses for customers that never get connected to the applicable service. View ACN's Compensation Plan for complete details.

Terms and Conditions:

All Bonuses: ACN reserves the right to remove or not award the bonus point or to retract the award of this promotional bonus where service cancellations occur, including when this occurs outside the promotional period or where fraud, misconduct, or if any other reasonable circumstance suggests the IBO is ineligible to receive the bonus point or promotional bonus. Customer Acquisition Bonuses are GST exclusive. IBOs must have successfully completed the Customer Acquisition Code Accreditation and the 2degrees Accreditation training by the conclusion of the bonus period/s stated. IBOs must be qualified and active as at the conclusion of the bonus period/s stated. Refer to the February 2019 Compensation Plan for position qualification requirements. Customer Acquisition Bonuses will be generated for payment each Tuesday and paid to eligible IBOs by the following Tuesday.

1. 2degrees: The promotion applies to New Connection Pay Monthly Post-Paid Mobile Plans and eligible Pre-Paid to Post-Paid upgrades signed up via ACN.
2. Existing IBO Customer Acquisition Bonuses will be generated for payment and paid no later than 25 March 2019 to eligible IBOs. Refer to the February 2019 Compensation Plan for position qualification requirements. Where service cancellations occur, including when this occurs outside the promotional period, ACN reserves the right to remove or to retract the award of this promotional bonus.