

ACN VODAFONE PODCAST

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Hi there and thanks for listening to this week's podcast. My name is Anthony and I'm the Mobile Product Manager at ACN Pacific. Today I have 6 exciting updates to share with you.

1. An increase in customer points for selected plans
2. The launch of a new online business connection form
3. A promotional offer on the \$25 24month SIM only plan
4. A reminder on how to sign up existing Vodafone customers
5. An update on the Win 1 million Qantas points & \$10,000 promotion
6. And lastly we'll run through current Vodafone offers and their expiry dates.

Increase in customer points for selected plans

- There's awesome news if you're signing up new customers to a 24 month plan of \$60 or above.
- We've increased the number of customer points for you from 3 points to 4.
- This change is effective from 1 April 2016.
- If you're interested in finding out more, check out the latest Compensation Plan.

New online business connection form

- To improve the sign up experience for your business customers, Vodafone have launched a new business connection form.
- This form should be used for new business customers with an Australian Company Number or ABN (excluding sole-traders) signing up for 5 or more services.' This form should be used for a business customer that is not a sole trader (i.e. company, partnership or trust) regardless of how many services they have OR any business customer that has more than 5 services.
- This form is available now for customers signing up via acnpacific.com/mobile or the mobile page of your direct storefront
- They simply need to click on the "new customers sign up now" button and they will be given a choice to connect up to 4 services or connect 5 or more services.

- This new process means customers can now sign up for multiple services online.

\$25 24 month SIM Only plan

- There's another fantastic offer from Vodafone. Your customers can get \$4 off their access fee if they sign \$25 24 month SIM Only
- That means customers will only be paying \$21 per month instead of \$25
- This is a limited time offer which is available now until 30 April 2016.
- If you have any Optus Mobile customers on low value plans, this is a great offer you can promote to convince them to make the switch to Vodafone.

Process reminder for signing up existing Vodafone customers

- I want to take this opportunity to remind you that if you are signing up an existing Vodafone customer onto a Vodafone plan via ACN, this customer **MUST** be signed up as an "upgrade".
- To do this the customer must call the ACN Vodafone line 1300 365 898 when they are ready to place their order.
- If you sign up these customers online, the customer points will not automatically flow through to your PCL.
- So make sure you and your customers follow the correct process to ensure the customer points not only appear in your PCL but do so in a timely manner.

Win 1 million Qantas points & \$10,000 promotion

- Do you want to win return economy flights to Auckland for you & 3 others? What about return economy flights to London or New York?
- There's only 10 days left for the ACN and Vodafone Win 1 million Qantas frequent flyer points & \$10,000 promotion.
- Pump up your mobile customer points between now and 15 April when the promotion ends.
- The top 10 individual IBOs with the highest customer points for new mobile services will win prizes ranging from 50,000 Qantas points & \$500 Visa card for 10th place up to 160,000 Qantas points & a \$1,600 Visa card for 1st place.

- Just Remember you need to get at least 15 or more mobile customer points for new services to be eligible for the second chance draw with 3 chances to win 50,000 Qantas points & \$500 Visa cards.
- Check out the Vodafone Leaderboard on the IBO Site media.acnpacific.com.au to see where you stand.

Current Vodafone Customer Offers & End Dates

- 2 Months Free Access Fees for Business Customers – **extended to 30 June 2016**
- Vodafone Network switch offer 1 month free Access – **ended as of 29 March 2016**
- 2 month Data Workout offer - ends 3 May 2016.
- Bonus data on eligible Red Mobile and Mobile Broadband plans - ends 3 May.2016.
- Bonus international minutes on selected plans - ends 3 May 2016.
- 1GB/month bonus offer for online sign up - ends 7 June 2016 (this is in addition to the 1GB ACN exclusive bonus)
- Choice of Bonus 6 Months Free Stan, Spotify or SMH - ends 29 September 2016

To recap:

- New customers signing up to 24 month plans of \$60 or above will now earn you 4 customer points
- There is a new form available enabling non-sole trader business customers to sign up online for 5 or more services
- The access fee for the \$25 24 month SIM only plan has been reduced to \$21 until 30 April 2016.
- Existing Vodafone customers signing up to a Vodafone plan via ACN must do so by calling 1300 365 898 for you to receive points promptly.
- A new Vodafone offer of 1GB Bonus data will be available on selected plans starting from 23rd of March and through till 7th of June. This will be in addition to the exclusive ACN Bonus 1GB offer.

That's all for today's podcast. Join us again for all the latest news and updates in next week's podcast!