

## **NZ Podcast Script**

Hello and welcome to the first edition of the New Zealand Product Podcast. I am your host and Product Trainer, Rachel.

Today I'm going to share with you:

- Information on how you can win a share of \$1,750
- A review of ACN's great value Pick N Mix plans
- How your customers can get 3 months free on their mobile service
- Great news about product training collateral

Let's jump right in...

### **Home Bundle Bonanza Competition**

Have you heard the latest buzz? We're giving you the chance to win a share of \$1,750 in visa cards just by selling Home Bundle plans to your customers. All you have to do is be in the top 3 on the Leaderboard to win. Entering is simple:

1. Sell lots of Home Bundle Plans
2. Climb the Leaderboard
3. Be in the top 3 to win

If you don't quite make it into the top 3, don't worry. All IBOs who sign up at least 2 Home Bundle Plans during the promotional period 1-31 August will go into a second chance draw to win a \$50 visa card. There are 5 second chance draw prizes up for grabs.

The Home Bundle Bonanza Competition is a great incentive for IBOs to sell these plans but don't forget they also have great benefits for your customers too with:

- generous data allowances,
- 2 hour caps on national calls and 40 international destinations starting at just \$2.50.
- plus customers can receive a Netgear wireless modem for \$59 when signing up to a 12 month contract.

Just in case you need another reason to get your customers on board, customers who bundle their phone and broadband services will save \$10 per month on line access.

Head to Pacific Compass today to check out our competition flyer. You've got to be in it to win it so get selling today!

### **Pick N Mix Plans**

Here at ACN we know one size doesn't always fit all, so we let your customers choose the call inclusions they need with our Pick N Mix plans. ACN's Pick N Mix plans are full of great value and when combined with an Essential phone plan they can help your customers save even more. The

Pick N Mix plans are exclusively available through ACN and provide three unique options for customers wishing to save on their National and International calling.

1. The ACN Pick N Mix National plan offers unlimited calls to landlines nationwide anytime for just \$15 per month. The best part is, customers can choose to bring their landline to ACN or stay with their existing provider. Either way customers will also receive 200 minutes of ACN to ACN New Zealand and Australia calls every month.
2. For those customers with family and friends in Australia, the Pick N Mix Aussie plan provides unlimited calling anytime nationwide and to Australian landlines for just \$20 per month.
3. Customers who regularly make international calls can select the Pick N Mix Global plan. Not only does it offer unlimited calls anytime nationwide and to Australia but also 25 international destinations including the USA, UK and Canada for just \$35 a month!

With Pick N Mix your customers will know what they are spending every month on their calls with no bill shock in sight, so why not help your customers Pick N Mix and save today?

## **M2 Mobile - 3 months free**

The savings keep on coming! Did you know your customers can get 3 months free when they connect for 24 months on one of our ACN Advantage Mobile plans? All they need to do is sign up online and they will receive 3 months free applied as a credit equal to their monthly Plan Fee on their 22nd, 23rd and 24th invoices. How easy is that? The 3 months free offer is for the monthly plan fee only so any usage of additional or excluded services will be charged at standard rates.

On top of the three months free, ACN's Advantage plans offer amazing value with:

- 200 ACN to ACN minutes to eligible mobile services and
- unlimited texts within New Zealand
- customers can also bundle their Mobile service with a Mobile Broadband service to take advantage of awesome monthly discounts.

Customers can BYO handsets as ACN Advantage Plans are SIM-only and are available to new and existing customers.

Our Advantage plans are great for customers nationwide as our Mobile and Mobile Broadband partner, M2, uses the reliable and extensive Vodafone 3G network reaching 98.5% of the New Zealand population to keep your customers connected.

With all this incredible value, why not get your customers on an Advantage plan today?

## **Product Training Collateral**

If you were at the recent leadership tour event in Wellington, you'll know that we have been working on giving the product training collateral a refresh. This includes a facelift for the Mobile and Mobile Broadband Training and a brand new Phone and Broadband bundles training presentation. This will help you to keep up to speed with all the important information you need to confidently sell

these products. Why not check them out? Head to Pacific Compass, select product docs and New Zealand.

## **Re-cap**

Before we wrap up let's do a quick recap:

- ACN has launched the Home Bundle Bonanza competition so you have a chance to win a share of \$1,750 in prizes.
- Exclusively available through ACN, Pick N Mix plans are full of awesome value and help your customers save on national and international calls every month.
- Customers signing up to ACN Advantage plans can get 3 months free when they sign up to a 24 month plan.
- New product training collateral is now available on Pacific Compass in the product docs section.

And that's a wrap for this instalment of the New Zealand Product Podcast. Thanks for listening and we'll bring you more news soon. Keep an eye out in our weekly ACN News.