Your Launch List	Set Up Your ACN Business	
Set up your ACN Business	Business ID:	
Write down your "Why"	Password:	
	ACN Personalised Website:	
Complete your Accreditation	Your Upline Leaders	
Get customer qualified and earn Customer Bonuses	Name:	
Create your own contact list and set up your first 2 Private	Position:	
Business Meetings	Phone:	
Acquire customers	Name:	
Register for the next event and attend a weekly training	Position:Phone:	
N 7 (4 N 7 N N 7 9 9		
(> Your "WHY"		

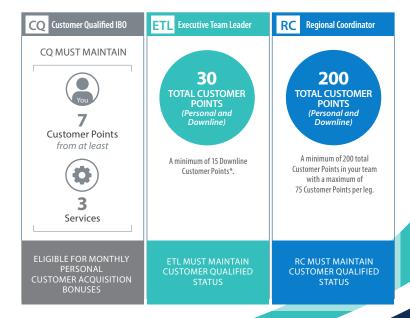
✓ Complete Your Accreditation

Accreditation is a requirement of ACN under the terms of your IBO Agreement and must be completed before you are permitted to sell products and services to your customers. Australian IBOs must complete the following accreditation:

Australian IBOs

- · Customer Acquisition Code Training
- Vodafone Mobile Accreditation Training
- · amaysim Mobile Accreditation Training
- MATE Mobile and Broadband Accreditation Training
- Sumo Energy Accreditation Training
- · Alinta Energy Accreditation Training
- · Honey Insurance Accreditation Training

Get Customer Qualified and Earn Customer Bonuses



Create '	Your Contact Lis	t		
This is where your	· IBOs, customers and refe	rrals will come from		
LIST EVERYO	NE YOU KNOW! DON	I'T PRE-JUDGE!		
Setun V	our First Two Pr	ivate Rusiness M	eetings	
Setup I	our First Two Fr	vace business w	cerngs	
Schedule your	meetings and start inviti	ng		START
Date:	Time:	Date:	Time:	INVITING

✓ During your first 24 hours, invite a minimum of 5-7 people to your first presentation

Be natural when inviting.

"Hello (Name),

I just saw something I'm very interested in. It may or may not be for you, ...however, I'm reaching out to a few of my closest friends to take a look. We're getting together for coffee at my place / on ZOOM at (Time). Can I put you down as attending?"

If they ask questions:

"I was just introduced to it myself so I don't have all the answers. You really need to see this in the same way I did." "Hey, I have a quick question; what are you doing at ____(time) on ____(day)?

(You're Free? Great!) OR (Can you change your plans??),

I just saw something I'm really excited about and I thought of you. It's a great opportunity. Trust me, knowing you the way that I do, I'm sure you are going to want to hear about this! I'm inviting few of my closest friends to a virtual meeting tonight. We're getting together on ZOOM at (Time). Would you like to join us?"

If they ask questions, talk about the person, not the business:

"I was just introduced to it myself so I'd rather not try to explain it. You really need to see this in the same way I did. Based on our relationship, would you do me a favour and stop by to take a look?"

If they can't make it:

OR

"When is the soonest we can catch up?"

ৰ' | Launching your ACN Business pacificcompass.com.au







NBN

Energy

Insurance



Phone



Processing



Membership

Aquire Customers

Earn your first customer acquisition bonus & position yourself to earn residual income.

EARN \$150 for every additional 5 Services & 10 Points after the first 10 Services & 20 Points.

Refer to the Personal Monthly Customer Bonuses in the ACN Compensation Plan to discover how you can earn even more for acquiring customers.

Recommended Services to Offer:



- Mobile (1-3 Points)
- nbn™ (0 Point)
- Mobile Broadband (1-2 Points)
- Wireless Broadband (3 Points)



alintaenergy

Alinta Energy (2-3 Points)

TRU V VI tifestyle

Truvvi Lifestyle Travel Club (1-6 Points)



- Mobile (1-2 Points)
- Broadband (2-4 Points)
- VoIP (1-2 Points)
- Phone (1-10 Point)

sumo

Sumo Energy (2-3 Points)

Sphere

Payment Processing (1-3 Points)

mate.

- Mobile (1-2 Points)
- nbn™ (2 Points)

amaysım

- Mobile (1-2 Points)
- Mobile Broadband (2 Points)

noneu

Honey Insurance (1-4 Points)

honey Refer 5 customers to get a quote with FOR Honey in a calendar month, and you'll receive a \$50 Prezzee gift card!*



mate. Successfully refer 5 MATE services in a **FOR** calendar month and receive a \$50 credit on your own MATE Mobile or NBN account the following month*

amaysim Successfully refer and maintain 20 FOR amaysim Mobile services and receive up to \$40 off your amaysim Mobile service each month*

Sample Customer Acquisition Script

do you have a minute?

Great, the reason I'm calling you is to ask you for a huge favour and I was wondering if you could help me out?

I've just started a part time business from home, helping people save money on their monthly bills. (Share your reason why)

If I could match or save you money on your Telecommunications, Energy, Insurance & other Essential Services would you give me the opportunity to try? This would really mean a lot to me?

Schedule yourself for the next available virtual or weekly training, & register for the next ELEVATE or EMERGE Event.



ACN's Events feature training from the ACN Co-Founders as well as top ACN leaders.

Learn from the best; become your best.

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