



✓ Your Launch List

- Set up your ACN Business
- Write down your "Why"
- Complete your Accreditation
- Get customer qualified and earn Customer Bonuses
- Create your own contact list and set up your first 2 Private Business Meetings
- Acquire customers
- Register for the next event and attend a weekly training

✓ Set Up Your ACN Business

Business ID: _____

Password: _____

ACN Personalised Website: _____

Your Upline Leaders

Name: _____

Position: _____

Phone: _____

Name: _____

Position: _____

Phone: _____

✓ Your "WHY"

✓ Complete Your Accreditation

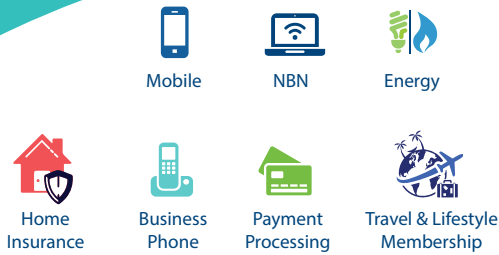
Accreditation is a requirement of ACN under the terms of your IBO Agreement and must be completed before you are permitted to sell products and services to your customers. Australian IBOs must complete the following accreditation:

Australian IBOs

- Customer Acquisition Code Training
- Vodafone Mobile Accreditation Training
- amaysim Mobile Accreditation Training
- MATE Mobile and Broadband Accreditation Training
- Sumo Energy Accreditation Training
- Alinta Energy Accreditation Training
- Honey Insurance Accreditation Training

✓ Get Customer Qualified and Earn Customer Bonuses

CQ Customer Qualified IBO	ETL Executive Team Leader	RC Regional Coordinator
<p>CQ MUST MAINTAIN</p> <div style="text-align: center;"> <p>You</p> <p>8</p> <p>Customer Points from at least</p> <p>4</p> <p>Services</p> </div> <p>ELIGIBLE FOR MONTHLY PERSONAL CUSTOMER ACQUISITION BONUSES</p>	<div style="text-align: center;"> <p>30</p> <p>TOTAL CUSTOMER POINTS (Personal and Downline)</p> <p>A minimum of 15 Downline Customer Points*.</p> </div> <p>ETL MUST MAINTAIN CUSTOMER QUALIFIED STATUS</p>	<div style="text-align: center;"> <p>300</p> <p>TOTAL CUSTOMER POINTS (Personal and Downline)</p> <p>A minimum of 300 total Customer Points in your team with a maximum of 100 Customer Points per leg.</p> </div> <p>RC MUST MAINTAIN CUSTOMER QUALIFIED STATUS</p>



✓ Acquire Customers

Earn your first customer acquisition bonus & position yourself to earn residual income.

EARN \$150 for every additional 5 Services & 10 Points after the first 10 Services & 20 Points.

Refer to the Personal Monthly Customer Bonuses in the ACN Compensation Plan to discover how you can earn even more for acquiring customers.

Recommended Services to Offer:



- Mobile (1-3 Points)
- nbn™ (0 Point)
- Mobile Broadband (1-2 Points)
- Wireless Broadband (3 Points)



- Alinta Energy (2-3 Points)



- Truvvi Lifestyle Travel Club (1-6 Points)



- Mobile (1-2 Points)
- Broadband (2-4 Points)
- VoIP (1-2 Points)
- Phone (1-10 Point)



- Sumo Energy (2-3 Points)



- Payment Processing (1-3 Points)



- Mobile (1-2 Points)
- nbn™ (2 Points)



- Mobile (1-2 Points)
- Mobile Broadband (2 Points)



- Honey Insurance (1-4 Points)

sumo STRIVE FOR 20 Successfully refer and maintain **20 Sumo Energy services** and receive **\$50 off your Sumo Electricity service** each month*

mate. STRIVE FOR 5 Successfully refer **5 MATE services** in a calendar month and receive a **\$50 credit on your own MATE Mobile or NBN account** the following month*

amaysim STRIVE FOR 20 Successfully refer and maintain **20 amaysim Mobile services** and receive up to **\$40 off your amaysim Mobile service** each month*

✓ Sample Customer Acquisition Script

Hi _____ do you have a minute?

Great, the reason I'm calling you is to ask you for a huge favour and I was wondering if you could help me out?

I've just started a part time business from home, helping people save money on their monthly bills. (Share your reason why)

If I could match or save you money on your Telecommunications, Energy, Insurance & other Essential Services would you give me the opportunity to try? This would really mean a lot to me?

✓ Schedule yourself for the next available virtual or weekly training, & register for the next ELEVATE or EMERGE Event.



ACN's Events feature training from the ACN Co-Founders as well as top ACN leaders.

Learn from the best; become your best.

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