

To qualify for the Strive For Promotion, a Conxxion IBO must acquire three (3) or more new MATE nbn™ or Mobile services in a single calendar month to receive a \$25.00 credit, and five (5) or more new MATE nbn™ or Mobile services in a single calendar month to receive a further \$25.00 credit.

Promotion Period:

The Strive For promotion runs from 1 May 2026 to 31 May 2026. Conxxion and MATE may extend the promotion for additional monthly periods at their discretion.

Following activation of all eligible services within the month of acquisition or by the end of the following month, MATE will award the applicable credit on one eligible active account with a connected service nominated by an IBO (one IBO = one MATE account). During the promotional month, an IBO will need to connect three (3) new services to MATE to be eligible for the first \$25.00 Promotional Credit, and five (5) new services to MATE to be eligible for the full \$50.00 Promotional Credit.

The Promotional Credit is not backdated. MATE also reserves the right to remove credits from the selected account at their discretion. To qualify for the MATE Strive For promotion, an IBO must:

- a. be an active IBO;
- b. be in good standing with Conxxion and MATE;
- c. have completed their Conxxion Customer Acquisition Code (CAC) accreditation training;
- d. be accredited to sell Conxxion MATE Internet & Mobile service(s); and
- e. be an active MATE customer.

An IBO can qualify for a Promotional Credit under the MATE Strive For promotion if they acquire activated, Qualifying Customer Services and hold a personal, active MATE account as defined in the following sections. The Promotional Credit will be applied as follows:

- a. \$25.00 when the IBO acquires three (3) activated, Qualifying Customer Services in a single calendar month; and
- b. a further \$25.00 when the IBO acquires five (5) activated, Qualifying Customer Services in the same calendar month.

IBO Personal MATE Service Eligibility:

An IBO's nominated MATE account must be a Conxxion-signed up MATE account. The IBO's MATE account must be nominated at the commencement of the Strive For promotion and cannot be changed once nominated.

An IBO's nominated MATE account will be eligible to receive a Strive For Promotional Credit where:

- a. a qualifying IBO holds a personal MATE Internet and/or Mobile service(s);
- b. there is no overdue balance on their personal MATE account; and
- c. their nominated MATE account has service(s) that are "Active" and not "Pending Transfer In" or "Pending Transfer Out".

Qualifying Customer Services:

Qualifying Customer Services must be new to MATE and acquired in the Australian market by the IBO during the applicable promotional month.

Eligible Conxxion MATE services include all Residential nbn™ and mobile plans.

The following types of Conxxion MATE services are not Qualifying Customer Services:

- a. MATE services initially acquired via channels other than Conxxion;
- b. MATE services in the process of transferring away from MATE; and
- c. MATE services that are "sell-ons" from previous existing MATE accounts, i.e. transfer of account ownership.

For a Conxxion MATE service to count as a Qualifying Customer Service, the Customer must order and acquire the service through the IBO's Personal IBO Website or direct via the MATE Conxxion IBO unique link. For Mobile services, the service must also be activated on a SIM card and nbn™ services must be connected with MATE by the final day of the next calendar month following the month in which the service was acquired.

Conxxion MATE services that have been suspended, including due to non-payment, have not yet ported or activated, or have been terminated, will not be considered Qualifying Customer Services.

A Conxxion MATE service that is the subject of an IBO missing order claim will not be considered a Qualifying Customer Service in the month the claim is raised and/or resolved.

Qualifying Customer Services will be calculated and audited each calendar month, on the first day of the following month. If these Qualifying Customer Services are not active at the month of acquisition, but are activated by the end of the following calendar month, they will count towards the next month's Promotional Credit.

Qualifying Customer Services must be connected and billing at the time of the calculation and audit to be considered Qualifying Customer Services.

If a Qualifying Customer Service is subsequently determined to be invalid, MATE reserves the right to reverse the applicable Promotional Credit from the IBO's nominated account as permitted by law and MATE's billing procedures.

Strive For Promotional Credit ("Promotional Credit")



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The Strive For Promotional Credit will be applied as follows:

- a. \$25.00 credit when an IBO acquires three (3) activated, Qualifying Customer Services in a single calendar month; and
 - b. a further \$25.00 credit when an IBO acquires five (5) activated, Qualifying Customer Services in the same calendar month.
- The maximum achievable Promotional Credit value in any month is \$50.00 incl. GST. If the credit applied exceeds the value of the active service(s) on the IBO's nominated account, a cash refund is not applicable.

The Promotional Credit will be applied to the IBO's nominated MATE account within the next billing month following the month that the IBO has qualified for the applicable Promotional Credit. Conxxion and MATE will review service eligibility on the final day of the next calendar month, and any applicable credits will be applied to the next billing month of the IBO's nominated MATE account. The total Promotional Credit value achievable during the promotion is capped at a maximum of \$50.00 incl. GST per promotional month.

Change to Promotion Terms and Conditions

Conxxion and MATE reserve the right to modify this program at their discretion for compliance, administrative, commercial, or other similar reasons at any time, with or without prior notice.

Conxxion and MATE have the right to end this program anytime at their discretion by giving 30 days notice in advance.

Should Conxxion and/or MATE discontinue this program, any applicable Promotional Credits for Qualifying Customer Services will still be applied following the Strive For end date assuming the following:

- a. the IBO remains in good standing;
- b. the IBO is current on all their payments towards Conxxion;
- c. the IBO maintains the Qualifying Customer Services that resulted in qualification at the time of the Strive For promotion end date; and
- d. the IBO is an active IBO.



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