COMPENSATION PLAN OVERVIEW

Effective **November, 2026**



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Conxxion Independent Business Owners (IBOs) can earn money in four ways:

Residual commissions paid monthly based on their personal customers' usage of Conxxion's services.
Residual commissions paid monthly based on their downline's customers' usage of Conxxion's services.
Bonuses paid weekly based on their personal customer acquisition.
Bonuses paid weekly based on their downline's personal customer acquisition.

Compensation is earned only when customers are acquired.

Refer to the Conxxion Compensation Plan for complete details. Earnings as a Conxxion IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their Conxxion business, such as the fee, as well as other possible operating expenses. As with any business, earnings and success at Conxxion are not guaranteed but depend primarily on the individual's persistence, effort, and results of acquiring customers personally and/or through their team. Individuals will not earn income and will lose money as an IBO if customers are not acquired.

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POSITIONS & QUALIFICATIONS

IBO Everyone starts Conxxion as an Independent Business Owner

Your goal should be to work your way through the earned positions detailed below. The positions you achieve are based on the total number of customers acquired between you and your team.

EARNED POSITIONS:

CQ Customer Qualified IBO

CQ MUST MAINTAIN

You

7 Customer Points *from at least*

3 Services

ELIGIBLE FOR MONTHLY PERSONAL CUSTOMER ACQUISITION BONUSES

ETL Executive Team Leader

30 TOTAL CUSTOMER POINTS *(Personal and Downline)*

ETL MUST MAINTAIN CUSTOMER QUALIFIED STATUS

RC Regional Coordinator

200 TOTAL CUSTOMER POINTS *(Personal and Downline)*

A minimum of 200 total Customer Points in your team with a maximum of 100 Customer Points per leg.

RC MUST MAINTAIN CUSTOMER QUALIFIED STATUS

RD Regional Director

600 TOTAL CUSTOMER POINTS *(Personal and Downline)*

A minimum of 600 total Customer Points in your team with a maximum of 200 Customer Points per leg.

RVP Regional Vice President

3000 TOTAL CUSTOMER POINTS *(Personal and Downline)*

A minimum of 3000 total Customer Points in your team with a maximum of 750 Customer Points per leg.

RVP GOLD

Minimum monthly Downline Billings: $200,000

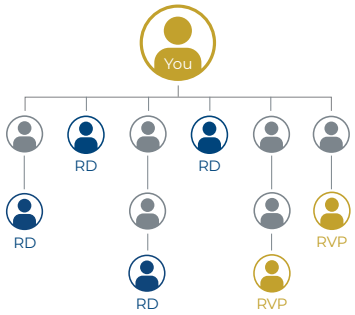
(Limit of $75,000 per leg)

RVP PLATINUM

Minimum monthly Downline Billings: **$300,000**

(Limit of $100,000 per leg)

SVP Senior Vice President



Must have 1 RD or above in 6 separate legs, including at least 2 RVP legs.

Minimum Monthly Downline Billings: **$500,000**

(Limit $250,000 per leg).

RD, RVP AND SVP MUST MAINTAIN A MINIMUM OF

You **15** Personal Customer Points *FROM AT LEAST* **5** Services

to receive earned position compensation

Earnings as a Conxxion IBO are based solely upon the successful sale of products to customers and their usage of those products. Individuals will incur expenses in operating their Conxxion business, such as the sign-up fee, as well as other possible operating expenses. As with any business, earnings and success at Conxxion are not guaranteed but depend primarily on the individual's commitment, persistence and effort. Individuals may not earn income and may lose money as an IBO.

Conxxion's Compensation Plan is subject to change without notice at Conxxion's discretion and for any reason.

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MONTHLY RESIDUAL COMMISSIONS

Over time, the majority of your compensation will come from the residual income you earn from the services your customers use. Customer acquisition is the fuel for your business, creating long-term income. By teaching other people how to gain customers, you can build residual income for yourself.

PERSONAL COMMISSIONS

As you acquire your own personal customers, you qualify to earn between 3% and 20% of their Monthly Commissionable Revenue based on their services. This percentage is based on your total number of Personal Customer Points:

1-39 Customer Points	**= 3%**
40-59 Customer Points	**= 5%**
60-99 Customer Points	= 10%
100-149 Customer Points	**= 14%**
150-199 Customer Points	**= 17%**
200+ Customer Points	**= 20%**

TEAM RESIDUAL COMMISSIONS

Schedule of commissions earned from customer acquisition in your organisation and Personal Customer Points required:

COMMISSIONS BY SERVICE

Levels	Telecommunications and Essential Services			QUALIFICATIONS FOR EACH COMMISSION LEVEL Personal Customer Points
Personal	3-20 %			See Box Above
1	3 %			40
2	3 %			40
3	3 %			60
4	3 %			75
5	3 %			75
	RVP	**Gold RVP**	**Platinum RVP**	
Open Line RVP	1.5 %	2.5 %	3 %	**Open Line RVP Platinum, RVP Gold and RVP** commissions are paid on customer billings below your 5th level down to the 5th level of the first RVP (or SVP) in your downline.
1st Generation RVP	1 %	1 %	1 %	**1st Generation RVP Platinum, RVP Gold and RVP** commissions are paid on customer billings from the 6th level of the first downline RVP (or SVP) through the 5th level of the second downline RVP (or SVP).
2nd Generation RVP	0.5 %	0.5 %	0.5 %	**2nd Generation RVP Platinum, RVP Gold and RVP** commissions are paid on customer billings from the 6th level of the second downline RVP (or SVP) through the 5th level of the third downline RVP (or SVP).
Open Line SVP	2 %			**Open Line SVP** commissions are paid on customer billings below your 5th level down to the 5th level of the first SVP in your downline.
1st Generation SVP	1 %			**1st Generation SVP** commissions are paid on customer billings from the 6th level of the first downline SVP through the 5th level of the second downline SVP.

All paperwork necessary for IBO commission qualifications must be received by Conxxion no later than 2pm on the first Friday of the month. ***Commission payments are generated on the third Friday of every month and lodged with your financial institution by the following Tuesday.***

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WEEKLY TEAM CUSTOMER ACQUISITION BONUSES (CABs)

Team Customer Acquisition Bonuses (CABs) are paid when an IBO within your organisation sponsors a new IBO that becomes Customer Qualified within their first 30 days. In order to count for qualifications, all new customers must show a "complete" status on the IBO's Personal Customer List. A customer will show a "complete" status when all the necessary information has been received and processed by Conxxion.

TEAM CUSTOMER ACQUISITION BONUSES - *ALL EARNED POSITIONS*

Executive Team Leader	Regional Coordinator	Regional Director	Regional Vice President
Open Line **$50**	Open Line **+ $100**	Open Line **+ $150** 1st Generation **+ $75**	Open Line **+ $100** 1st Generation **+ $50**

Open Line CABs are bonuses you earn when IBOs in your organisation, **who are not under an IBO that has reached the same earned position** (or higher) that you have reached, acquire customers to become qualified within 30 days of their start date.

Generational CABs are bonuses you earn when IBOs in your organisation, **who are under an IBO that has reached the same earned position** (or higher) that you have reached, acquire customers to become qualified within 30 days of their start date.

REMEMBER:

Compensation is earned **only** when customers are acquired. Conxxion reserves the right to retract the payment of any bonus or commission if it is found that a customer used to qualify for a bonus or a certain commission level was not a valid customer.

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AUSTRALIAN CUSTOMER POINT SYSTEM & COMMISSIONABLE REVENUE

The only way to earn income at Conxxion is through the acquisition of customers; therefore all IBOs must acquire customers in order to meet qualifications and advance through Conxxion's earned positions. Conxxion utilises a Customer Point system for each of its products and services. Services provide long-term residual income.

	Product	Points	Billable Revenue (ex GST)	Monthly Commissionable Revenue (ex GST)		Duration of Points and Commission
ENERGY	**Alinta Energy**[9]			**1-60 months**	**61-96 months**	
	Residential Electricity	2	$50.00	$22.50	$11.25	Customer Tenure up to 8 years
	Residential & Business Gas	2	$30.00	$13.50	$6.75	
	Business Electricity	3	$70.00	$31.50	$15.75	
	Residential Electricity Upgrade	2	$50.00	$20.00	$11.25	
	Residential & Business Gas Upgrade	2	$30.00	$12.00	$6.75	
	Business Electricity Upgrade	3	$70.00	$28.00	$15.75	
	Product	**Points**	**Billable Revenue** (ex GST)	**Monthly Commissionable Revenue** (ex GST)		**Duration of Points and Commission**
ENERGY	**Sumo**[9] **– Energy**					
	Residential Electricity	2	$50.00	$22.50		Customer Tenure up to 5 years
	Residential & Business Gas	2	$30.00	$13.50		
	Business Electricity	3	$70.00	$31.50		

Energy Service Types:
New Service: an electricity or gas meter that is not currently active with a Conxxion energy partner, or a meter that has not previously been active and awarded points and commission to a Conxxion IBO within the past 4 months. Points count immediately following order acceptance.
***Switched Services:** an electricity or gas meter that is being transferred from one Conxxion energy partner to another.
Upgrade: An existing customer of a Conxxion partner switching to a new plan via the dedicated Conxxion sign-up journey.
***Energy Bonus Point**: Upgrades and switches between Alinta Energy and Sumo will not count towards the bonus point.

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AUSTRALIAN CUSTOMER POINT SYSTEM & COMMISSIONABLE REVENUE

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<table>
<tr><th></th><th>Customer Points</th><th>Monthly Commissionable Revenue</th><th>Billable Revenue</th><th>Duration of Points and Commission</th></tr>
<tr><td rowspan="2">HOME LOAN
or
INVESTMENT PROPERTY LOAN
(New or Re-finance)</td><td colspan="4">1st Street</td></tr>
<tr><td><table><tr><th>Loan Balance</th><th>Points</th></tr><tr><td>$100k to <$299k</td><td>3 points</td></tr><tr><td>$300k to <$499k</td><td>4 points</td></tr><tr><td>$500k to <$699k</td><td>5 Points</td></tr><tr><td>>=$700k</td><td>6 Points</td></tr></table></td><td>$25 for every $100,000 mortgage</td><td>$50 for every $100,000 mortgage</td><td>Life of customer</td></tr>
<tr><td>CAR LOAN</td><td>3 points</td><td>$25</td><td>$50</td><td>Customer tenure up to 36 months</td></tr>
</table>

Points and Commission are paid only while the referred loan is active. They cease from the date the loan is repaid in full, discharged, refinanced away from the panel lender, or otherwise ceases. For Home Loans, "Life of customer" means for so long as the loan remains active and undischarged with the panel lender under which it originally settled.

Points and revenue are determined by the approved and drawn loan amount at settlement, not the amount originally applied for. Where a loan is drawn in stages or subsequently varied (redraw, top-up, partial repayment), Points and Commissionable Revenue are recalculated against the outstanding balance at each monthly commission run. Points and revenue may move between tiers as a result.

Car Loan Points and Commission are payable for a maximum of 36 months from the month of settlement, or until the loan is repaid, refinanced, or discharged, whichever occurs first.

Commission and Bonuses is subject to clawback where a loan is discharged, refinanced away from the panel lender, or defaults within 90 days of settlement.

Home and investment property loans are excluded from customer bonus, however IBOs receive a **$100 bonus** once loan is settled as launch incentive.

Only one lead per customer loan application will be accepted and rewarded. A lead is created when a customer submits an application using an IBO Storefront link. If the customer submits more than one application for the same loan product using different IBO Storefront links, the first application is the valid lead and only the IBO attached to that application is eligible for the associated reward.

If there has been no recorded activity for six consecutive months from the lead submission date, the original lead is treated as inactive. 'No recorded activity' means the customer has not progressed the application with 1st Street, such as responding to the broker, providing requested information or documents, or taking another recorded step towards the loan. If the customer then submits a new application for the same loan product using a different IBO Storefront link, the new application is treated as a fresh lead and supersedes the original IBO's claim.

1st Street loan clawbacks: If a referred loan is repaid in full, refinanced, discharged, reversed or rescinded within 90 days of settlement, the service will immediately stop counting towards qualification and any associated points, commissions, CABs and bonuses will be reversed. A reversal may also apply where a referral is duplicated, invalid or incorrectly attributed; eligibility requirements were not met; fraud or material non-compliance is identified; or an overpayment or reporting error requires correction.

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AUSTRALIAN CUSTOMER POINT SYSTEM & COMMISSIONABLE REVENUE

	Service / Order Type	Plan Fee	Customer Points	Monthly Commissionable Revenue	Duration of Points & Commissions
MOBILE	**MATE[1]**				
	Connection (month-to-month)	$20-$39.99	1	40% of plan fee	Lifetime Commissions Apply[1]
	Connection (month-to-month)	$40+	2		

Mobile Service Types:
Ported numbers: Points count immediately following activation.
New numbers: Points will count following 45 days from activation and do not count towards customer bonus.
Conxxion switched numbers: Points count immediately following activation, but do not count towards Monthly Customer Bonuses.
Definitions:
Ported numbers: These services require a customer to move a service number across from another Australian provider.
New numbers: These are new numbers that a customer selects during sign-up with the provider.
Conxxion switched numbers: Services that are currently active, or have been active within the last 90 days, with a Conxxion mobile provider prior to the application.
[1]**Lifetime Commissions:** IBOs will continue to receive monthly residuals for as long as the service remains active and our commercial agreement with Mate persists.

	Service / Order Type	Plan Fee	Customer Points	Monthly Commissionable Revenue	Duration of Points & Commissions
BROADBAND	**MATE[2] – nbn™**				
	Connection	Month-to-month	2	$15 (inc GST)	Lifetime Commissions Apply[1]

Broadband Service Types:
New services: Points will count immediately following activation.
Conxxion switched services: Points count immediately following activation, but do not count towards Monthly Customer Bonuses.

Definitions:
New services: New to Conxxion Broadband services.
Conxxion switched services: These services are currently active Conxxion services, or services that have been active with a Conxxion provider within the last 90 days prior to the application.

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AUSTRALIAN CUSTOMER POINT SYSTEM & COMMISSIONABLE REVENUE

	Service	Plan Fee	Customer Points			Monthly Commissionable Revenue	Duration of Points & Commissions
MOBILE	**Vonex[1] – Mobile**						
	Connection (12, 24 or 36 months)	$20 - 50	1			40% of plan fee	Customer tenure up to 36 months
	Connection (12, 24 or 36 months)	$60	2				
BROADBAND	**Vonex[2] – nbn™ Standard and nbn™ Assure**		**Month-to-month**	**12 months**	**36 months**		
	nbn™ Standard	$80 - 150	0	2	3	$20 (inc GST)	Customer tenure up to 36 months
	nbn™ Assure	$175 - 190		3	4		
	4G Wireless	All		2	3	40% of plan fee	
	5G Wireless	All		2	3		
VOIP	**Vonex[6,7,8] – ONdesk VoIP and ONsip**						
	ONdesk VoIP (month-to-month)	All	0			50% of plan fee	Life of customer
	ONdesk VoIP (12 months)	$10	0				
	ONdesk VoIP (12 months)	$20 - $25	1				
	ONsip VoIP (12 months)	$35	2				
	ONdesk VoIP (36 months)	$10 - $20	1				
	ONdesk VoIP (36 months)	$25 - $70	2				
	ONsip VoIP (36 months)	$35	2				
PHONE	**Vonex[6,7,8] – Lineshare**	**Lines**					
	Unlimited calls	2	4			50% of plan fee	Life of customer
	Unlimited calls	4	8				
	Unlimited calls	8+	10				
	Capped inclusion	2	1				
	Capped inclusion	4	2				
	Capped inclusion	8	4				
	Capped inclusion	12+	5				
Virtual Phone Services	**Vonex[6,7,8] – Softphone**						
		All	0			0	Life of customer
PAYMENT PROCESSING	**NMI[3,4,5] – Payment Processing**						
	NMI Merchant processing ≥ $10,000		3			100% (Paid on NMI revenue)	Life of customer
	NMI Merchant processing <$10,000 per month OR 'New Merchants'		1				

***NMI:** Previous merchant statement proving of ≥ $10,000 per month must be provided in order to be awarded points.
Monthly Commissionable Revenue for NMI leads submitted prior to 21 March 2026: 70% (Paid on NMI revenue)

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AU Compensation Plan Terms and Conditions:

DEFINITIONS AND RULES:

Accreditation - To receive qualifications and compensation for customers successfully referred to any Conxxion partner via Conxxion, IBOs must be current with their Australian accreditation requirements in accordance with Conxxion's policies. If an IBO does not complete the required accreditation training modules, including CAC Accreditation and Energy Accreditation, prior to or within 90 days of a successful customer service referral then the IBO will not receive points, qualification or commissions for the customer's service.

Monthly Billing refers to standard monthly rate as determined within the "Customer Point System & Commissionable Revenue" table as the nominated plan fee. For Energy services 100% of nominated Monthly Plan value is used for Billing Revenue . For Truvvi services the Monthly Billing is equal to Monthly Commissionable revenue values.
Monthly Downline Billing is the total monthly billing of your personal and downline customers, unless stated otherwise.
Commissionable Revenue is as defined in the Product Table less taxes, surcharges and an allowance for bad debt (where applicable). Conxxion reserves the right to reduce commissionable revenue by a percentage factor for promotional plans, products, negotiated pricing or certain services.
An IBO must maintain the requirements for CQ (see page 2 of this document) in order to be eligible to be paid CABs, Commissions and Promotional Bonuses.
A maximum Customer Point threshold applies to the following Australian services: Mobile & Mobile Broadband, nbn™ Broadband, Lineshare Services, Security Services and Energy. A maximum of 50 Customer Points for each of these services can be awarded to a single customer account. This maximum Customer Point threshold will only apply to new services added to a customer's account after 1 August 2011. This maximum Customer Point threshold does not replace Conxxion's CQ qualification requirements (see the current Compensation Plan and section 1.8G of Conxxion's Policies & Procedures).
Customer Cancellations: If a customer cancels their service within the first 90 days, the service will immediately stop counting towards qualification and will result in automatic reversal of all bonuses, CABs and Commissions.
Customer bonuses exclude: a) New mobile service numbers or numbers that switch between our mobile partners b) Switches between our nbn™ broadband service providers
A Service will not be considered complete and you will not gain qualification points until a complete online service order has been received. See '**When is a Customer a Customer**' document.
Non-Activated Mobile and nbn™ Broadband Services: If a customer's service has not been successfully activated within 90 days from application date with a Conxxion telco partner, the service will be purged from the IBOs PCL. If the customer does successfully activate their service following PCL purge, the service will be reinstated as Active within the IBOs PCL.
Mobile and nbn™ Broadband Purge Rules:

a) For customers whose service has been active with a Conxxion telco partner for less than or equal to 90 days, services will purge immediately upon notification from partner that the customer has moved to a new provider or disconnected their service.
b) For customers whose service has been active with a Conxxion telco partner for more than 90 days, services will purge 7 days before the end of the following month from partner notification to Conxxion that the customer has moved to a new provider or disconnected.

Please note that the 90-day timeframe is from successful service activation, including first call or data use on a mobile or broadband service, not customer application date.
New Number services will award points 45 days from activation and will not be eligible for qualification or Customer Acquisition Bonuses unless explicitly stated.
Switched Service Sign-Ups (Mobile & nbn™): When an existing Conxxion Mobile or nbn™ customer who is currently allocated to one IBO switches their service from one Conxxion partner to another, and the resulting new service is linked to a different IBO ID, the IBO associated with the new service will be rewarded for moving the customer. The original IBO who first referred the customer to Conxxion will continue to be rewarded until the earlier of: (a) the date the service disconnects from the initial Conxxion partner, or (b) if the service has been active for more than 90 days, the date on which the service is purged 7 days before the end of the following month following disconnection.
Switched Service Sign-Ups (Energy): When an existing Conxxion Electricity or Gas meter is switched from one Conxxion Energy partner to another, and the resulting new service(s) are signed up under a different IBO ID, the new service(s) will remain commissionable to the original IBO.
Number spinning will not be eligible for qualification points and will not earn commission. Number spinning may also result in the termination of an IBO position. Number spinning includes:

a) a service that is ported away from a Conxxion partner that is then ported back to the same provider within a 60-day period and/or
b) a new service that is activated for an existing Customer with a Conxxion partner, followed by a cancellation of a pre-existing prepaid or post-paid service in the same customer name within a 60-day period.

MOBILE & MOBILE BROADBAND:

1. **MATE and Vonex Mobile** - IBOs cannot sign up existing services under Conxxion.

BROADBAND:

2. **MATE and Vonex Broadband -** IBOs cannot sign up existing Broadband services under Conxxion.

PAYMENT PROCESSING:

3. **NMI New Merchants is defined as** customers who cannot supply a previous electronic processing history or who have not previously had electronic payment services. Points for a NMI Payment Processing will be allocated to the IBO when the service account is merchant-approved. Customer Point(s) acquired for each successful service activation are static allocations based on point in time payment processing volume ($) as evidenced by the Merchant's provided statement/s, or lack thereof, during sign up. Volume ($) fluctuations in the Merchant's monthly processed revenue will not alter original Customer Point(s) allocation but will however be reflected in IBO Residual Commissions.
4. **Customer Points are only awarded for new NMI Tyro customers.** No points will be awarded to IBOs whose customers are under contract directly with Tyro and are switching to NMI (Tyro).
5. **Commissionable revenue is paid** on NMI Payments revenue for the life of the customer, less taxes, surcharges and an allowance for bad debt. Conxxion reserves the right to reduce commissionable revenue by a percentage factor for promotional plans, products, negotiated pricing or certain services.
6. Monthly Commissionable Revenue for NMI leads submitted prior to 21 March 2026: 70% (Paid on NMI revenue).

PHONE:

7. **A Vonex customer is defined** as a customer who connects a new Vonex ONdesk VoIP, ONsip VoIP and Virtual PBX Lineshare phone service on an eligible plan.
8. **Monthly Commissionable Revenue** is calculated based on the monthly plan fee invoiced each month and is paid for the life of the customer. Customers whose accounts are suspended due to non-payment of invoice(s) and/or that are not in good standing with Vonex contract terms, will not qualify for commission during this period. Equipment revenue, additional subscriptions and other Vonex products and services are not commissionable.
9. **Points and commissions paid on life of customer** - while that customer continues as an active billing customer of Vonex on a OnDesk VoIP, ONsip VoIP and Virtual PBX Lineshare plan, and while Conxxion remains in an agency relationship with Vonex.

ENERGY:

10. **Energy** - Electricity & Gas services will be purged after 60 months or if the customer cancels or switches provider, whichever occurs first. You will cease to receive points and commissions for purged services. Customer Points are awarded for new energy services following order acceptance.
    - Duplicate Meter Rules: Where the energy provider receives an order for a duplicate electricity or gas meter (i.e. the meter is associated with a service already allocated to an IBO in PCL under a different account name), the new order will be held as a Commissions Only service in PCL for 120 days, and will be ineligible for qualifications and bonuses. Where the energy provider receives a new order for an electricity or gas meter that was previously activated by the energy provider within a 120-day period, the new order will be awarded as a Commissions Only service in PCL for 120 days and will be ineligible for qualifications and bonuses. For both of the above Duplicate Meter scenarios, following 120 days the new electricity or gas service will be set to active status in PCL and points will be awarded.
    - Returning Energy Customers: Energy customers returning within a 365-day period from their initial meter switch date are ineligible for bonus payments. This applies to gas or electricity meters switching between Conxxion energy partners and reverting to the original provider within the specified timeframe. The service remains in commission-only status, accruing 0 points for the first 7 months, after which the regular points allotment is awarded.
    - Energy Purge Rules: For customers whose meter has been switched with the energy provider for less than or equal to 90 days, services will purge immediately upon notification from the energy provider that the customer has moved to a new provider. For customers whose meter has been switched with the energy provider for more than 90 days, services will purge 7 days before the end of the following month from the energy provider notification to Conxxion that the customer has moved to a new provider. Please note that the 90 day timeframe is from successful gas or electricity meter switch to the energy provider, not customer application date.
    - Non-Transferred Meters: If a customer's meter has not been successfully transferred to the energy provider within 120 days from application date, the service will be purged from an IBO's PCL. If the customer does successfully transfer their meter following service purge, the service will be reinstated as Active within an IBO's PCL.
    - Bonus Qualification: Customers will count toward bonuses, provided the service/s are activated or pending activation and once the 10-day cooling-off period has passed. Bonuses will be calculated based on order date.
    - Energy Upgrades: Customer must be active and have had their meter switched for more than 90 days prior to Conxxion sign-up.

STRIVE FOR PROMOTIONS:

See Strive for flyer for Terms and Conditions. MATE-Strive-For-Terms-and-Conditions-2026.pdf

GRACE PERIODS FOR EARNED POSITIONS – AUSTRALIA REGION

A grace period is the amount of time an RD or above has to regain qualifications in the event they drop below the qualification minimums of their earned position. In the event qualifications are not met prior to the end of the grace period, the IBOs position and compensation will be adjusted based on their true position.

- **RD: Must maintain position with 580 to 599 (max 200 points per leg) Total Customer Points.**
  If the Total Customer Points drop below 580 points, RDs will have a grace period of 15 days. After the grace period expires, the IBO will need to have 600 points (max 200 points per leg) to re-qualify as a RD.
- **RVP: Grace Period of 2 months.**
  A grace period of 2 months is provided for those RVPs who have maintained the position for the previous 3 months. To maintain their positions, RVPs must have 3,000 Total Customer Points in their team.
- **SVP: Grace Period of RD and RVP legs. An additional grace period of 2 months is provided for those SVPs who have maintained the position for the previous 3 months.**

There is no grace period for RVP Gold and Platinum status.

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